



# COMPANY PROFILE



## SIAV Company Profile

**SIAV** is a large Tech Group, offering a last-gen cloud native software platform for documents and digital processes management.

It can be considered as an innovative company which built its expertise thanks to the management of projects for companies and public agencies. **SIAV** can guarantee activities of analysis, implementation, customization and support.

Founded in 1990, **SIAV** is today the leading Italian company in the Enterprise Content Management industry, offering software, cloud solutions and outsourcing services for Electronic Document Management, IT Protocol, Workflow Management, Electronic Invoicing and Digital Preservation.


**SIAV** headquarters are in Padua and its branches are in Rome, Milan, Genoa, Bologna, Switzerland and Romania.

Credit Service and Mitric joined the Group in 2021, by adding concrete value to **SIAV**'s offer, especially regarding invoice management activities and business apps.

The company invests about 20% of yearly turnover to continuously improve company skills in AI, machine learning and generative search.

**SIAV** holds references in all industries, from Central Public Agencies to Healthcare and Large Enterprises, with customers in more than 70 countries around the world.

**SIAV** has been a benefit company since December 2021 and has started a B-Corp certification process since 2022. The Company brings the best technologies and experiences to the market, building a sustainable future in which it is easier for everyone to collaborate thanks to better information sharing.



**SIAV** is a leading company providing digital solutions and services to effectively manage content, information and processes

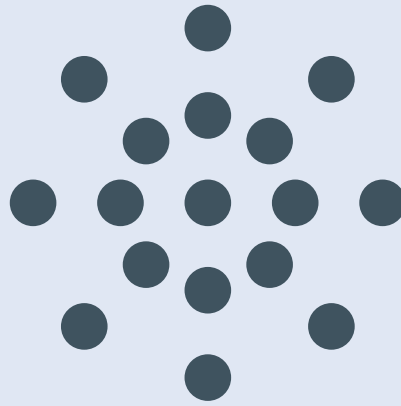
# Our values

## MISSION

We imagine a sustainable future in which collaboration is made easier thanks to effective information sharing

## WE BELIEVE IN

Trust  
Belonging  
Growth  
Return



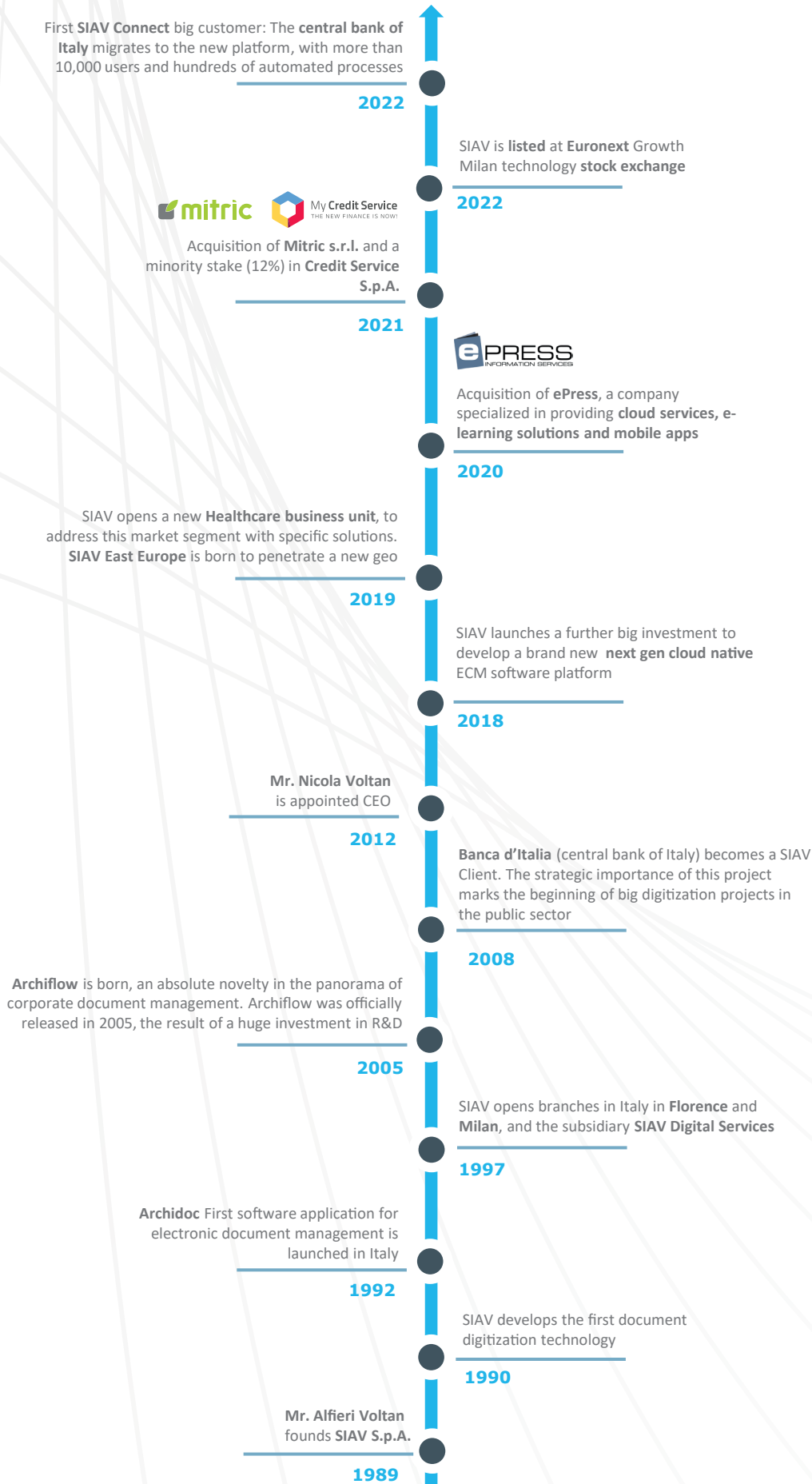
## VISION

We provide advanced solutions for information and process management, operating in a responsible and sustainable way in order to take care of the communities and the environment

## SIAV at a glance

1989	34.9M\$	+6% 22 vs 21	358
Foundation	Revenue FY2022	Revenue growth	Employees 2022
38.8M\$	≈50%	7.4M\$	16
Estimated Revenue 2023	Recurrent Revenue	R&D Investments	Products & Services
6.3M\$	17.8M\$	957	36
EBITDA	NFP	Customers 2022	New Names 2022

# SIAV growth timeline



# SIAV Ecosystem

1. ECM/CSP

2. VERTICAL SOLUTIONS

3. OUTSOURCING



**1. ARCHIFLOW**

Document Management platform, workflow and collaboration

**3. BUSINESS PROCESS OUTSOURCING**

Outsourcing services supported by a proprietary Data Center and dedicated software solutions



**1. CONNECT**

Cloud native Content Service Platform

**3. DPO**

Digital Processes full outsourcing services, such as Digital invoicing (E.U. compliant) Document archiving, etc.



**1. SIAV FRAME**

Low Code Platform for collaboration

**2. CHECKER**

Quality Management System platform



**2. CATFLOW CATALOGUE**

B2B applications ready to be used

**2. MYCREDITSERVICE**

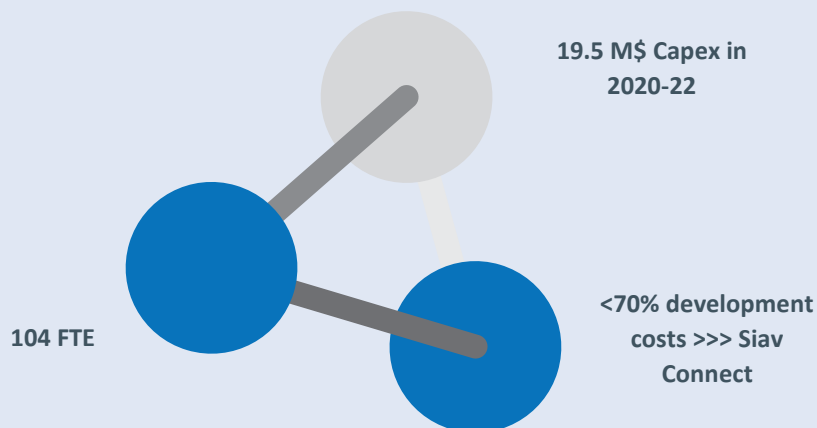
Fintech solution and services



## Investing in the future

SIAV offering is based on software platforms fully designed, developed and maintained by the R&D Team and software factory.

Strong R&D activities in order to increase internal skills with regard to the most innovative technologies and to continue developing the proprietary solutions covered by the Group's offer.



# Technological positioning

## 2021 Content Services Platform Gartner Magic Quadrant

SIAV received an honorable mention in Gartner's report on the Content Services Platform segment: «SIAV offers a complete set of CSP-related features having recently developed a SaaS version of their offering to meet the growing demand for such services»



## Now Tech content platforms Forrester 2021

Forrester Now Tech Report highlights value proposition, vendor segments and companies operating in a maturing market; this report ranks technology players based on annual revenues and industry-specific capabilities.



## Our Customers

SIAV caters primarily to **medium and large-scale enterprises** that actively seek cutting-edge technological solutions and are committed to embracing digitalization. These forward-thinking organizations turn to the Siav Group as their trusted partner because they recognize our strong project design capabilities and our multidisciplinary approach, encompassing regulatory, organizational, and technological expertise.

With a consistent commitment to innovation and excellence, the Group has cultivated a diverse client base comprising **over 4,000 customers across both the public and private sectors**. They leverage the Group's expertise to drive efficiency, productivity, and competitiveness in an ever-evolving digital landscape.

Services						
Retail						
Government						
Food						
Manufacturing						



[WWW.SIAV.COM/GITEX](http://WWW.SIAV.COM/GITEX)



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